

West Central Michigan Horticultural Research, Inc.

Board Meeting 9/9/2021

Board Members:

Non-Voting Attendees:

Patricia Parsons – Administrator Lane Stotler – Farm Manager

Andy Riley
Mike VanAgtmael
Nichole Wilcox
David Rennhack
Caleb Coulter
Richard Raffaelli
Gerrit Herrygers
Doug Buhler - Not Present
Chris Alpers - Not Present

Location: West Central Michigan Research Station

Start/Finish: Call to Order 6:00pm / Motion to Close 6:57pm

Attendance Called: Attendance taken 6:00pm

Agenda Approved: Board Confirmation email received of 9/8/21 meeting agenda and accepted. / Motion to approve Agenda 6:01pm

Topics of Discussion & Old Business:

- 1. Financials Motion to Accept Financial / Motion Approved 6:11pm
 - A. General Ledger of expense & deposit presented.
 - B. Defenders Club for donations, Agreements, & Events/Meeting Itemized Funds Log presented.
 - C. Dave checkbook balance as of 9/7/2021 \$303,518.47 with \$100,000 in immediate expenses. \$27,000 has been dedicated to the cost of the power to be ran to the drilled well on middle portion of the property. Based on the water withdrawal capacity.
 - D. Patricia to look into People Fund Grant.

New Business:

- 1. Erin Stotler Representing Org on all rentals
 - A. Rentals classified as in paid events ie: Weddings, Graduations, Family Reunion, Birthday
 - B. Patricia came up with an agreement draft for Event coordinator
 - 1. Nichole will review and revise the agreement and review with Erin.
 - 2. Revise to 40% her and 60% station of facility rental monies split to Erin instead of 50%.
 - 3. Erin to market and cover all the rentals.
 - 4. Cleaning done by Stovall.
 - 5. Responsible for booking and looking after the assets.
 - 6. She will pay for her own expenses.
 - 7. Erin to get brochures and marketing material and expense break 40% her 60% station.
 - C. Devote so more resources to market events.
 - 1. Put together a brochure
 - 2. Outdoor Signage Nichole may be able to get it donated. Nichole to approve signage.
 - D. Motion for Nichole Wilcox to create and sign off on the document to sign up Erin Stotler and come up with a Program action plan for the facility not to exceed \$2,000 for materials.
- 2. Joe Daly Payment
 - A. Joe Daly has opted to be paid on 1/1/2022.
 - B. Patricia to draw up a document that will be signed by Joe Daly stating his elected choice of 1/1/2022 for final payment date.
 - C. Closing cost estimated \$32,000 for final payment. Owner policy
 - D. Andy to execute on 1/1/2022 to discharge the mortgage for the Daly Property.



- 3. Field Design Committee Recommendation
 - A. C&O Nursery donated 1000 galas
 - B. VenWell working on possible donations of 1000 apple trees.
 - C. MAIA donating 360 trees for own section for trials.
 - D. How many acres will be apple planted Enough for a general block
 - E. Sweet Cherries All trees paid for. Need to cover cost for managing crop. Got to put aside money for 4 acres of labor for cherries.
 - F. Challenge Farm Managers to create a budget cost per tree using various methods of tie. Experiment with Gala & Honeycrisp.
 - G. Motion to approve for the Farm Managers to not to exceed \$42,000 to establish 3 acres of apples and 4 acres of Cherries planting and the farm team to document all the cost associated with various trellis to be posted to growers.
- 4. Fund Raising
 - A. Keep fundraising talking to groups, growers, and companies for donations.
 - B. Send an end of the year Station update reflecting on highlights of the year and ask for donations.
 - C. Start working on a Grower's Portal on the website to link to trials, live cams, drone footage, trimming Workshops.
 - D. Clarify Station is open to general researchers from the industry
 - E. Possibly hosting a Horticultural Day at the station annually to bi-annually.
- 5. Budget Team
 - A. Nichole, Patricia, & Richard to develop a true budget for Dave Rennhack to review.
 - B. Develop a solid budget for 2022 and present to board for approval prior to the end of the year.

Follow Up/Updates:

- 1. Farm Manager Updates
 - A. Brian donated all the trucking and thinning cost along with ½ the labor cost. Purpose Point Harvesting donated the other half of the harvest labor cost. \$500 labor for harvest. Oct, 10th payment in roughly \$10,000. 90-95% Tart Cherries grades. 46 bins Peaches 20 100%, 20 bins 99.46%
 - B. GAP Audit Results Approved Passed audit received Section 1- 100%; Section 2- 100%
 - C. Working with Cover Crop field Mark on next year
 - D. Funding east & west lanes with gravel
 - E. Equipment rental pricing Caleb and Andy to work with Lane to iron out rental fee for Seeder Drills
 - F. Larry SWD research passed away

Motions Voted On:

- 1. Motion to Accept Motion to accept agenda as written.

 Moved: Richard Support: Mike 7 yes votes (Mike, Andy, Caleb, Richard, Nichole, Gerrit, Dave) passed 6:01pm
- 2. Motion to Approve Motion to approve financial as presented subject to audit.

 Moved: Gerrit—Support: Caleb 7 yes votes (Mike, Andy, Caleb, Richard, Nichole, Gerrit, Dave) passed 6:11pm
- 3. Motion to Approve Motion to approved for Nichole Wilcox to create and sign off on the document to sign up Erin Stotler and come up with a Program action plan for the facility not to exceed \$2,000 for materials.

 Moved: Richard Support: Caleb 7 yes votes (Mike, Andy, Caleb, Richard, Nichole, Gerrit, Dave) passed 6:20pm
- 4. Motion to Approve Motion to approved Motion to approve for the Farm Managers to not to exceed \$42,000 to establish 3 acres of apples and 4 acres of Cherries planting and the farm team to document all the cost associated with various trellis to be posted to growers.
 - Moved: Richard Support: Mike 7 yes votes (Mike, Andy, Caleb, Richard, Nichole, Gerrit, Dave) passed 6:41pm
- 5. Motion to Adjourn

 Moved: Dave Support: Gerrit 7 yes votes (Mike, Andy, Caleb, Richard, Nichole, Gerrit, Dave) passed 6:57pm